



INTERNATIONAL PROGRAMME ON

**"DEVELOPING MANAGERIAL SKILLS FOR
AGRICULTURAL CO-OPERATIVES AND
RURAL FINANCING INSTITUTIONS"**

13 - 16 OCTOBER, 2025

**FOR THE CICTAB MEMBER INSTITUTIONS IN
SAARC COUNTRIES**

**AT LAXMANRAO INAMDAR NATIONAL ACADEMY FOR
COOPERATIVE RESEARCH AND DEVELOPMENT
(LINAC), GURUGRAM, HARYANA, INDIA**

SPONSORED BY:

**NATIONAL CO-OPERATIVE DEVELOPMENT
CORPORATION (NCDC), NEW DELHI**

OBJECTIVES:

- To enable the participants to recognize their roles and responsibilities in the development of Primary Agricultural Cooperative Societies and learn the process for providing guidance and consultancy.
- To apprise the participants with the various kinds of problems and deficiencies of Primary Agricultural Cooperative Societies and facilitate to acquire knowledge, skills and attitude for improving management of operational services in PACS.

METHODOLOGY :

- Each of the represented country participant shall present a status paper highlighting the role of cooperatives in nation's economy, cooperative structure, the achievements especially of Primary Agricultural Cooperative Societies, the deficiencies and problems, the respective governments perspective for cooperative etc. to enable the group and faculty to understand and appreciate the need for development of Primary Agricultural Cooperative Societies and the methodology for guidance and consultancy by different agencies for this purpose.

PROGRAMME CONTENTS:

- Cooperatives as a Business Enterprise
- Agricultural Credit Cooperatives - Objectives, Operations and Legal Environment
- Role of Related Federal Cooperatives and the Government
- Process of Planning for Business Development
- Assessment, Disbursement, Supervision and Recovery of Loans
- Self-Help Groups - Concept, Functions and Linkages
- Identifying New Business Opportunities
- Appraising Business Alternatives
- Monitoring and Control of Business
- Human Resource Development for Agricultural Cooperatives and Rural Financing Institutions.