



INTERNATIONAL PROGRAMME ON
“DEVELOPMENT OF MANAGERIAL SKILLS FOR
COOPERATIVES AND RURAL FINANCING
INSTITUTIONS”
(FOR CEOs AND SENIOR MANAGERS OF
COOPERATIVE SOCIETIES AND FEDERATIONS)

28 – 31 OCTOBER, 2025

FOR THE CICTAB MEMBER INSTITUTIONS IN
SAARC COUNTRIES

AT NCC, COLOMBO, SRI LANKA
(CICTAB-NCC-DCD-VAMNICOM)

COLLABORATION WITH
NATIONAL COOPERATIVE COUNCIL OF SRI LANKA
DEPARTMENT OF COOPERATIVE DEVELOPMENT SRI
LANKA & VAMNICOM PUNE

OBJECTIVES:

- To sensitize managerial, financial, and governance capacities so cooperatives and rural finance institutions can operate sustainably, expand outreach, and deliver value to members and clients.
- To apprise the participants with the various kinds of problems and deficiencies of Cooperatives and Rural Financing Institutions and facilitate to acquire knowledge, skills and attitude for improving management of operational services in Cooperatives and Rural Financing Institutions.

METHODOLOGY:

- Each of the represented country participant shall present a status paper highlighting the role of cooperatives in nation's economy, cooperative structure, the achievements especially of Primary Cooperative Societies, the deficiencies and problems, the respective governments perspective for cooperative etc. to enable the group and faculty to understand and appreciate the need for development of Managerial Skills for Cooperatives and Rural Financing Institutions and the methodology for guidance and consultancy by different agencies for this purpose.
- The participative methodology would be adopted to help participants learn knowledge and skills for providing guidance and consultancy. Training methods, viz., lecture-cum-discussions, case studies, exercises, and visits etc. would be used to elicit active involvement of the participants. Video films on success stories would be screened to influence the attitudes of participants.

PROGRAMME CONTENT :

1. Cooperatives as a Business Enterprise
2. Credit Cooperatives - Objectives, Operations and Legal Environment
3. Role of Related Federal Cooperatives and the Government
4. Process of Planning for Business Development
5. Assessment, Disbursement, Supervision and Recovery of Loans
6. Self-Help Groups - Concept, Functions and Linkages
7. Identifying New Business Opportunities
8. Appraising Business Alternatives
9. Monitoring and Control of Business
10. Human Resource Development for Cooperatives and Rural Financing Institutions.