



INTERNATIONAL PROGRAMME ON

“Agri Export Procedures and
Documentation for Cooperatives”

28 - 31 Jan, 2026

Organized by :

Centre For International Co-Operation
And Training In Agricultural Banking
(CICTAB)

In collaboration with:

Ministry of Cooperation, Govt. of India,
New Delhi & VAMNICOM, Pune

OBJECTIVE OF THE PROGRAMME:

- To familiarize the participants with the properly structured information on export documentation.
- To sensitize the participants about the knowledge on international marketing and learn export related procedures to enter into an expanding new market and avail the new business opportunities for cooperatives
- To provide knowledge on Agri-Export procedures & documentation.

METHODOLOGY:

The programme will be conducted with participative method by use of suitable training techniques based upon experience sharing of the participants as detailed below:

- Participating officers admitted to the programme will be required to prepare a status paper about the activities and working of their respective organizations.
- Presentation of working papers and interactive sessions.

CONTENTS :

- International trade terms
- Letter of Credit
- Shipping documents
- Trade policy and custom
- Port Authority procedures
- Packing and export cargo - Containers
- Air and sea operation procedures
- Scope of shipping and marine insurance
- Export Finance
- Export documentation process for Agri commodities and sugar factories
- Indian experience on Agri-export Zones